

VACANCY FOR THE POSITION OF REAL ESTATE SALES EXECUTIVE IN AJAH, LAGOS

About the Company

We are a forward-thinking real estate firm specializing in property sales, leasing, management, and valuation. We are committed to delivering accurate and professional real estate solutions to our clients while upholding the highest standards of integrity and excellence.

Job Summary

We are seeking a result-driven **Real Estate Sales Executive** to identify new business opportunities, close property deals, and build long-term relationships with clients. The ideal candidate must have strong sales and negotiation skills, a good understanding of the local property market, and the ability to work under minimal supervision while meeting sales targets.

Key Responsibilities

- Promote and sell the company's properties to potential clients.
- Identify, develop, and maintain relationships with new and existing customers.
- Conduct property viewings and provide accurate property details to clients.
- Negotiate sales agreements and ensure legal requirements are met.
- Achieve and exceed monthly sales targets.
- Stay updated on market trends, competitors, and property values.
- Maintain a database of prospective clients and follow up

consistently.

Requirements & Qualifications

- OND/HND/B.Sc. in Marketing, Estate Management, or a related field.
- Minimum of 5 years' proven experience in real estate sales or a related sales role.
- Excellent communication, presentation, and negotiation skills.
- Self-motivated and target-oriented.
- Proficiency in Microsoft Office and CRM tools.
- Good knowledge of the Lekki/Ajah Lagos real estate market is an advantage.

Benefits

- Attractive commissions on sales in addition to basic pay.
- Career growth opportunities.
- Professional development and training.
- Conducive working environment.

Application Method:

Interested and qualified candidates should send their CV to globalcliquehr@gmail.com with the subject line: **“ Real Estate Sales Executive”**