

Vacancy for Real Estate Sales and Marketing Personnel.

Recruitment Manager: Globalclique HR

Job Vacancy: Real Estate Sales and Marketing Personnel

Location: Gwagwalada, Abuja

Position: Full-time

Job Description:

We are looking for an enthusiastic and results-driven Real Estate Sales and Marketing Personnel to join our dynamic team in Gwagwalada, Abuja. The ideal candidate will be responsible for promoting and selling real estate properties, developing marketing strategies, and ensuring customer satisfaction throughout the sales process.

Requirements:

Minimum of an OND/HND/Bachelor's degree in Marketing, Business Administration, or a related field.

Proven experience in sales or marketing, preferably in the real estate industry.

Strong communication and interpersonal skills.

Proficiency in using CRM tools and digital marketing platforms.

Ability to work independently and as part of a team.

Minimum of 2 years in real estate sales or marketing, with a proven track record in closing deals.

Strong communication and interpersonal skills.

Excellent negotiation and sales skills.

Proficiency in digital marketing tools (social media platforms, email campaigns, etc.).

Knowledge of the real estate market in Abuja and surrounding areas.

Ability to multitask and meet deadlines.

A self-starter with a passion for sales and marketing.
Strong work ethic, professional appearance, and demeanour.
Ability to work independently and as part of a team.
Customer-focused with a commitment to service excellence.

Job Responsibilities:

Sales Management:

Promote and sell residential and commercial properties.
Generate leads and follow up with prospective clients to close sales.
Conduct property tours for clients and provide detailed information on features and benefits.

Marketing:

Develop and implement marketing strategies to attract new clients.
Manage online and offline marketing campaigns, including social media, flyers, and email marketing.
Collaborate with the marketing team to create compelling property listings.

Customer Relationship Management:

Build and maintain long-term relationships with clients.
Act as a point of contact for inquiries and provide professional advice to clients.
Address client concerns and ensure satisfaction throughout the transaction process.

Market Research:

Monitor market trends and competitor activities to identify opportunities.
Provide regular feedback and insights to management to inform business strategy.

Administrative Duties:

Prepare contracts and documentation for property sales.
Maintain accurate and up-to-date client records.

Application Process:

Interested candidates should submit their CV and a cover

letter detailing their experience to hr@globalclique.net

Join our team and take the next step in your sales and marketing career in a vibrant and fast-growing industry.