

Real Estate Executive –Lagos Island.

About the Role

We are seeking a dynamic and results-driven Real Estate Executive to join our team. The ideal candidate will be responsible for driving property sales, sourcing clients, managing listings, and providing professional guidance to buyers and investors within the Lagos Island/Lekki real estate market.

Responsibilities

Identify and generate new sales leads for residential and commercial properties

Market and promote properties through digital and physical channels

Conduct property inspections and client presentations

Negotiate sales and leasing transactions

Maintain strong relationships with clients, investors, and property owners

Manage property listings and update client databases

Provide advisory services on property investments and market opportunities

Meet and exceed assigned sales targets

Prepare sales reports and transaction documentation

Stay informed on real estate market trends within Lagos Island/Lekki and surrounding areas

Requirements

Bachelor's degree or HND in Marketing, Business Administration, Estate Management, or related field

Proven experience in real estate sales or property marketing

Strong negotiation and closing skills

Excellent communication and interpersonal abilities

Knowledge of Lagos Island/Lekki property market is highly

desirable

Self-motivated, target-driven, and results-oriented

Good presentation and client management skills

Benefits

Competitive salary

Performance-based commission and incentives

Professional growth and career development opportunities

Supportive and collaborative work environment

How to Apply

Interested and qualified candidates should apply via the link below:

<https://go.globalclique.net/realestate.executive>

Only shortlisted candidates will be contacted.