

# **JOB VACANCY: REAL ESTATE SALES & MARKETING EXECUTIVE IN ABEOKUTA**

## **About the Role**

We are seeking a dynamic and results-driven Real Estate Sales & Marketing Executive to drive property sales, generate leads, and promote real estate offerings. The ideal candidate must be sales-oriented, persuasive, and passionate about real estate marketing and client relationship management.

## **Job Summary**

The Real Estate Sales & Marketing Executive will be responsible for promoting properties, sourcing clients, closing sales transactions, and executing marketing strategies to increase brand visibility and revenue growth.

## **Key Responsibilities**

- Market and promote properties through online and offline channels.
- Generate and follow up on sales leads.
- Conduct property inspections and client presentations.
- Build and maintain strong relationships with clients and prospects.
- Develop and implement marketing strategies to attract buyers and investors.
- Negotiate property sales and close transactions professionally.
- Manage client inquiries and provide accurate property information.

- Prepare sales reports and maintain updated client databases.
- Collaborate with the team to achieve sales targets and business goals.
- Represent the organisation professionally at meetings and property viewings.

## **Requirements & Qualifications**

- Minimum of OND/HND/BSc in Marketing, Business Administration, Estate Management, or a related field.
- Previous experience in real estate sales or marketing is an added advantage.
- Strong sales, negotiation, and persuasion skills.
- Excellent communication and interpersonal abilities.
- Digital marketing and social media marketing skills will be an advantage.
- Self-motivated, target-driven, and result-oriented.
- Proficiency in Microsoft Office and basic digital tools.
- Must be resident in Abeokuta or willing to relocate.

## **Benefits**

- Competitive salary plus commission structure
- Performance-based incentives and bonuses
- Supportive and professional work environment
- Career growth and learning opportunities
- Paid leave and other statutory benefits

## **How to Apply**

Interested and qualified candidates should apply using the link below:

[https://go.globalclique.net/Sales executive/assessment](https://go.globalclique.net/Sales%20executive/assessment)