

Job Title: Real Estate Executive – Abeokuta

About the Role

We are seeking a dynamic and results-driven Real Estate Executive to join our team. The ideal candidate will be responsible for driving property sales, sourcing clients, managing listings, and providing professional guidance to buyers and investors within the Abeokuta real estate market.

Responsibilities

- Identify and generate new sales leads for residential and commercial properties
- Market and promote properties through digital and physical channels
- Conduct property inspections and client presentations
- Negotiate sales and leasing transactions
- Maintain strong relationships with clients, investors, and property owners
- Manage property listings and update client databases
- Provide advisory services on property investments and market opportunities
- Meet and exceed assigned sales targets
- Prepare sales reports and transaction documentation
- Stay informed on real estate market trends within Abeokuta and surrounding areas

Requirements

- Bachelor's degree or HND in Marketing, Business Administration, Estate Management, or related field
- Proven experience in real estate sales or property marketing
- Strong negotiation and closing skills
- Excellent communication and interpersonal abilities

- Knowledge of Abeokuta property market is highly desirable
- Self-motivated, target-driven, and results-oriented
- Good presentation and client management skills

Benefits

- Competitive salary
- Performance-based commission and incentives
- Professional growth and career development opportunities
- Supportive and collaborative work environment

How to Apply

Interested and qualified candidates should apply via the link below:

<https://go.globalclique.net/realestate.executive>

Only shortlisted candidates will be contacted.